

# Firm Characteristics and Expected Stock Returns

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# Agenda

- Introduction & Motivation
- Discuss the Work & Results
- Conclusion of this Paper
- My Thoughts on the Improvements

## Firm Characteristics and Expected Stock Returns

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### **Abstract**

Complementing the widely used conventional multiple regression approach — which can suffer from overfitting with a large number of predictors — we propose a combination Lasso (C-Lasso) approach to improve out-of-sample forecasts of cross-sectional expected stock returns via shrinkage. Using 99 firm characteristics and an out-of-sample period spanning more than four decades, an approach that blends conventional and C-Lasso forecasts delivers unbiased estimates of the cross-sectional dispersion in expected returns. Similarly, combining spread portfolios formed from conventional and C-Lasso forecasts generates substantial performance gains. Our results indicate that more characteristics matter for cross-sectional expected returns than previously believed, due to time-varying characteristic premia.

**Keywords:** Cross-sectional expected stock returns, Characteristic premia, Forecast combination, Lasso, Forecast encompassing, Fama-MacBeth regression

**JEL Classification:** G11, G14

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## Introduction & Motivation

- Some Terminologies
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## Terminologies

- Firm Characteristics
- Cross-sectional Expected Stock Returns

$$r_{i,t} = a_t + \sum_{j=1}^J b_{j,t} z_{i,j,t-1} + \varepsilon_{i,t} \quad (1)$$

Where  $i$  is the individual stock,

$z_{i,j,t}$  is the month- $t$  value for the  $j$ th characteristic for stock  $i$ .

The month  $(t + 1)$  cross-sectional return forecasts are given by

$$\hat{r}_{i,t+1|t} = \hat{a}_t + \sum_{j=1}^J \hat{b}_{j,t} z_{i,j,t} \quad (2)$$

Where  $\hat{a}_t$ , and  $\hat{b}_{j,t}$  are the OLS or WLS estimates of  $a_t$ , and  $b_{j,t}$ .

Conventional Multiple Regression Approach

Apply a robust forecast combination approach using machine learning tools to perform both shrinkage and variable selection in regression models with a large number of explanatory variables.

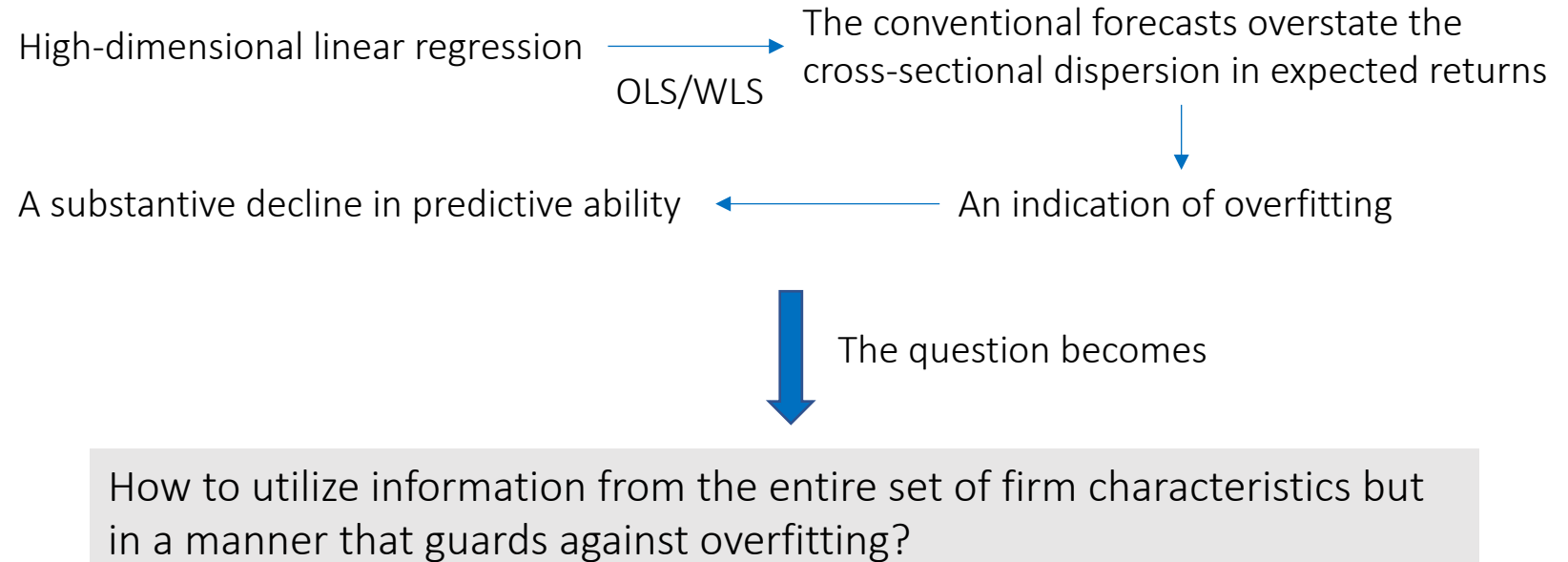
Unconventional Multiple Regression Approach Proposed by this Paper

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## Define the Problem

- When we use conventional forecasts that rely on ordinary or weighted least squares to estimate high-dimensional linear regressions, the predictive ability of firm characteristics for US stock returns declines substantially after 2003.



## Motivation to Tackle this Problem

- During the past decade, while the alpha generated from minimum volatility factor persists, factors such as value and growth did not have a satisfying performance. This further threatens active managers because of the rising doubts on whether active managers can deliver after-fee alpha by actively selecting stocks.
- Increasing factor zoo
- A growing literatures employs machine leaning methods, including the Lasso, in finance.

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## How this Paper Addressed the Overfitting Problem – Comparison

### Benchmark

Out-of-sample forecasts using a conventional multiple regression approach

$$r_{i,t} = a_t + \sum_{j=1}^J b_{j,t} z_{i,j,t-1} + \varepsilon_{i,t} \quad (1)$$

$$\hat{r}_{i,t+1|t} = \hat{a}_t + \sum_{j=1}^J \hat{b}_{j,t} z_{i,j,t} \quad (2)$$

### Competing Model - Combination Estimation

Produce return forecasts by first fitting a series of cross-sectional univariate regressions, each of which includes an individual firm characteristic as a predictor variable

Then pool the cross-sectional return forecasts corresponding to the individual characteristics (shrinkage strategy to guard against overfitting)

## How this Paper Addressed the Overfitting Problem – A Step-by-step Workflow

### Combination Estimation

#### Step 1

For month  $t$ , we first estimate a series of cross-sectional univariate regressions, **relates returns to an individual characteristic**:

$$r_{i,t} = a_{j,t} + b_{j,t}z_{i,j,t-1} + \varepsilon_{i,t} \quad \text{for } i = 1, \dots, I_t; \quad j = 1, \dots, J_{t-1}$$

- $r_{i,t}$  the month  $t$  return for stock  $i$
- $z_{i,j,t-1}$  the  $j$ th firm characteristic for stock in month  $(t - 1)$
- $I_t$  the number of stocks available in quarter  $t$
- $J_{t-1}$  the number of characteristics available at the end of quarter  $t - 1$



#### Step 2

**Construct month  $(t + 1)$  return forecasts** for each stock based on each characteristic:

$$\hat{r}_{i,t+1|t}^{(j)} = \hat{a}_{j,t} + \hat{b}_{j,t}z_{i,j,t} \quad \text{for } i = 1, \dots, I_{t+1}; \quad j = 1, \dots, J_t$$

Where  $\hat{a}_{j,t}$  and  $\hat{b}_{j,t}$  come from Step 1

Input:  
return for stock  $i$  in month  $t$ , firm characteristic for stock  $i$  in month  $(t-1)$

Output:  
 $j$  intercepts and  $j$  betas

Input:  
 $\hat{a}_{j,t}$  and  $\hat{b}_{j,t}$  (intercept and beta from Step 1), the  $j$ th firm characteristic for stock  $i$  in month  $t$

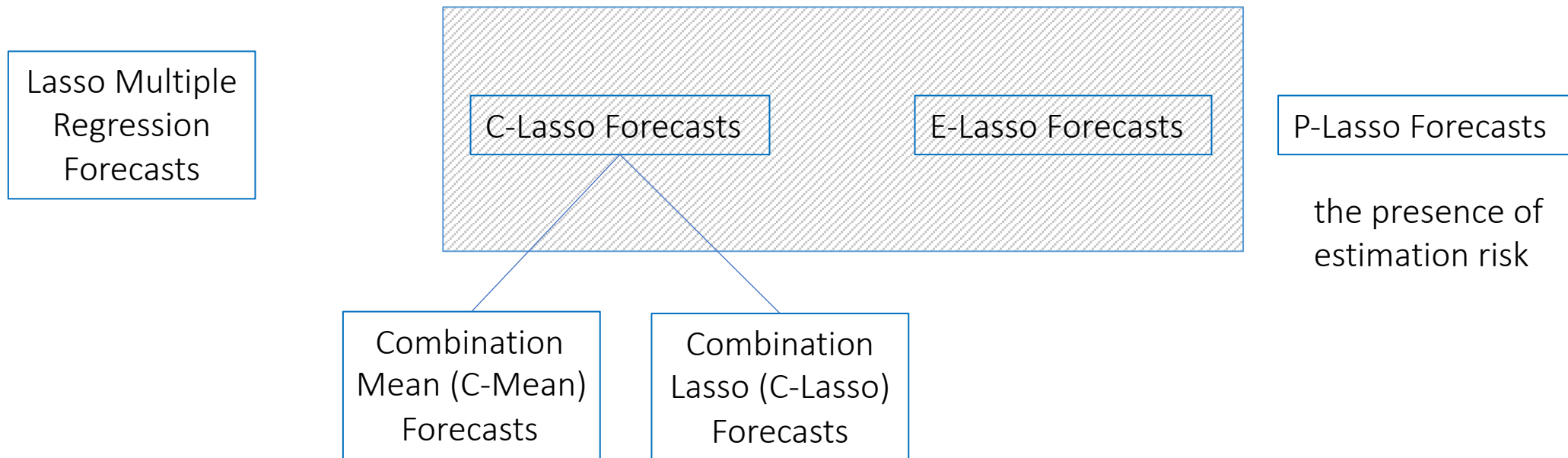
Output:  
return forecasts for stock  $i$  for characteristic  $j$  in month  $(t+1)$

# How this Paper Addressed the Overfitting Problem – A Step-by-step Workflow

## Combination Estimation

Step 1

Step 2



## How this Paper Addressed the Overfitting Problem – Summary

Train

Predict

Regressor (X)

Regressand (Y)

Assign weights?

X

Coefficient(s)

Y hat

Lasso Multiple Regression Forecasts

Factor exposure to **all** characteristics  
the month (t-1) value for the jth characteristic for stock i

Realized return  
the month t realized return for stock i

Lasso

Factor exposure to **all** characteristics  
the month t value for the jth characteristic for stock i

Weights assigned to **each factor** in the training model in month(t-1)

C-Mean Forecasts

Factor exposure to **each** characteristic  
the month (t-1) value for the jth characteristic for stock i

Realized return  
the month t realized return for stock i

OLS

Return Forecasts from simple linear regression  
the return forecasts based on the individual characteristic

Simple average

C-Lasso Forecasts

C-Lasso Forecasts

Same as C-Mean

Same as C-Mean

Same as C-Mean

Same as C-Mean

Weights assigned to **each y hat** in the training model in month(t-1)

E-Lasso Forecasts

Blend the conventional and C-Lasso forecasts to improve the **statistical accuracy** of cross-sectional return forecasts

P-Lasso Forecasts

Blend the conventional and C-Lasso forecasts to improve the **investment performance**

The presence of estimation risk



## How this Paper Addressed the Overfitting Problem – A Step-by-step Workflow

### Combination Estimation

#### Lasso Multiple Regression Forecasts

#### Step 3

Instead of estimating Equation (1) via conventional OLS or WLS, we use the following objective function:

$$\arg \min_{a_t \in \mathbb{R}, \mathbf{b}_t \in \mathbb{R}^J} \left\{ \frac{1}{2I_t} \sum_{i=1}^{I_t} w_{i,t} \left[ r_{i,t} - \left( a_t + \sum_{j=1}^J b_{j,t} z_{i,j,t-1} \right) \right]^2 + \lambda_t \|\mathbf{b}_t\|_1 \right\},$$

where

$$\mathbf{b}_t = \begin{bmatrix} b_{1,t} & \dots & b_{J,t} \end{bmatrix}',$$

The Lasso multiple regression forecasts are given by

$$\hat{r}_{i,t+1|t}^{\text{Lasso}} = \hat{a}_t^{\text{Lasso}} + \sum_{j=1}^J \hat{b}_{j,t}^{\text{Lasso}} z_{i,j,t},$$

for  $i = 1, \dots, I_{t+1}$ , where  $\hat{a}_t^{\text{Lasso}}$  and  $\hat{b}_{j,t}^{\text{Lasso}}$  are the unweighted or weighted Lasso estimates of  $a_t$  and  $b_{j,t}$ , respectively, for  $j = 1, \dots, J$ .

Input:

Same as conventional approach

Output:

Lasso multiple regression forecasts for stock  $i$

## How this Paper Addressed the Overfitting Problem – A Step-by-step Workflow

### Combination Estimation

#### C-Mean Forecasts

##### Step 3

Compute a simple combination forecast of  $r_{i,t+1}$  by taking the arithmetic mean (or trimmed mean) of the individual forecasts:

$$\hat{r}_{i,t+1|t}^{\text{Mean}} = \frac{1}{J_t} \sum_{j=1}^{J_t} \hat{r}_{i,t+1|t}^{(j)} \quad \text{for } i = 1, \dots, I_{t+1}$$

#### C-Mean Forecasts 2.0

##### Step 3

$$\hat{r}_{i,t+1|t}^{\text{Mean}} = \bar{r}_t + \frac{1}{J_t} \sum_{j=1}^{J_t} \hat{b}_{j,t} (z_{i,j,t} - \bar{z}_{j,t}) \quad \text{for } i = 1, \dots, I_{t+1},$$

where

$$\bar{r}_t = \frac{1}{I_t} \sum_{i=1}^{I_t} w_{i,t} r_{i,t},$$
$$\bar{z}_{j,t} = \frac{1}{I_t} \sum_{i=1}^{I_t} w_{i,t} z_{i,j,t-1},$$

Input:

return forecast for stock  $i$  for firm characteristic  $j$  in month  $(t+1)$  from Step 2

Output:

Simple average return forecast for stock  $i$

Input:

$\hat{a}_{j,t}$  and  $\hat{b}_{j,t}$  (intercept and beta from Step 1), the  $j$ th firm characteristic for stock  $i$  in month  $t$

Output:

Adjusted return forecasts for stock  $i$  for characteristic  $j$  in month  $(t+1)$

## How this Paper Addressed the Overfitting Problem – A Step-by-step Workflow

### Combination Estimation

#### C-Lasso Forecasts

#### Step 3

Improve combination forecasts in a time-series context - use the Lasso to refine the cross-sectional C-Mean forecasts

Consider the following cross-sectional version of a multiple regression for month  $t$  involving the univariate regression forecasts:

$$r_{i,t} = \xi_t + \sum_{j=1}^J \phi_{j,t} \hat{r}_{i,t|t-1}^{(j)} + \varepsilon_{i,t} \quad (3)$$

We estimate Equation (3) using the Lasso objective function:

$$\arg \min_{\xi_t \in \mathbb{R}, \phi_t \in \mathbb{R}_{\geq 0}^J} \left\{ \frac{1}{2I_t} \sum_{i=1}^{I_t} w_{i,t} \left[ r_{i,t} - \left( \xi_t + \sum_{j=1}^J \phi_{j,t} \hat{r}_{i,t|t-1}^{(j)} \right) \right]^2 + \lambda_t \|\phi_t\|_1 \right\},$$

where

$$\phi_t = \begin{bmatrix} \phi_{1,t} & \dots & \phi_{J,t} \end{bmatrix}'.$$

Input:

return forecast for stock  $i$  for firm characteristic  $j$  in month  $(t+1)$  from Step 2

Output:

Next slide

## How this Paper Addressed the Overfitting Problem – A Step-by-step Workflow

### Combination Estimation

#### C-Lasso Forecasts

#### Step 3 (Continued)

$$r_{i,t} = \xi_t + \sum_{j=1}^J \phi_{j,t} \hat{r}_{i,t|t-1}^{(j)} + \varepsilon_{i,t} \quad (3)$$

Let  $\hat{\mathcal{M}}_t \subseteq \{1, \dots, J\}$  denote the index set of cross-sectional univariate regression forecasts selected by the Lasso in Equation (3). The C-Lasso forecasts are given by

$$\begin{aligned} \hat{r}_{i,t+1|t}^{\text{C-Lasso}} &= \frac{1}{|\hat{\mathcal{M}}_t|} \sum_{j \in \hat{\mathcal{M}}_t} \hat{r}_{i,t+1|t}^{(j)} \\ &= \frac{1}{|\hat{\mathcal{M}}_t|} \sum_{j \in \hat{\mathcal{M}}_t} \left[ \bar{r}_t + \hat{d}_{j,t} (z_{i,j,t} - \bar{z}_{j,t-1}) \right] \\ &= \bar{r}_t + \sum_{j \in \hat{\mathcal{M}}_t} \frac{1}{|\hat{\mathcal{M}}_t|} \hat{d}_{j,t} (z_{i,j,t} - \bar{z}_{j,t-1}) \end{aligned}$$

Input:

return forecast for stock i for firm characteristic j in month (t+1) from Step 2

Output:

C-Lasso forecasts for stock i for characteristic j in month (t+1)

## How this Paper Addressed the Overfitting Problem – A Step-by-step Workflow

### Combination Estimation

#### E-Lasso Forecasts

#### Step 3

E-Lasso blends the conventional and C-Lasso forecasts, are given by

$$\hat{r}_{i,t+1|t}^{\text{E-Lasso}} = (1 - \hat{\theta}_t) \tilde{r}_{i,t+1|t} + \hat{\theta}_t \hat{r}_{i,t+1|t}^{\text{C-Lasso}},$$

for  $i = 1, \dots, I_{t+1}$ , where  $\hat{\theta}_t$  is the OLS or WLS estimate of  $\theta_t$

where

$$\tilde{\theta}_t = \frac{1}{M} \sum_{m=0}^{M-1} \hat{\theta}_{t-m}.$$

*Note: in the paper, the author expects “moderate” values of M corresponding to two to four years to be most effective.*

Input:

Conventional forecasts and C-Lasso forecasts

Output:

E-Lasso forecasts for stock i for characteristic j in month (t+1)

## How this Paper Addressed the Overfitting Problem – A Step-by-step Workflow

### Combination Estimation

#### P-Lasso Forecasts

##### Step 3

P-Lasso blends the weights for the decile spread portfolios based on the conventional and C-Lasso forecasts to improve investment performance.

Specifically, let  $\omega_{1,t+1}$  and  $\omega_{2,t+1}$  denote the  $It+1$ -dimensional vectors of month- $(t + 1)$  weights for the spread portfolios based on the conventional and C-Lasso forecasts. We construct a P-Lasso allocation whose weights are given by

$$\omega_{P,t+1} = (1 - \rho_t^{\text{MV}})\omega_{1,t+1} + \rho_t^{\text{MV}}\omega_{2,t+1},$$

where

$$\rho_t^{\text{MV}} = \frac{\hat{\sigma}_1^2 - \hat{\sigma}_{12}}{\hat{\sigma}_1^2 - 2\hat{\sigma}_{12} + \hat{\sigma}_2^2},$$

$\hat{\sigma}_1^2$  ( $\hat{\sigma}_2^2$ ) is the sample variance for the spread portfolio based on the conventional (C-Lasso) forecasts, and  $\hat{\sigma}_{12}$  is the sample covariance for the spread portfolio returns. In computing  $\rho_t^{\text{MV}}$ , we estimate the sample variances and covariance using data through month  $t$ .

Input:

Conventional forecasts and C-Lasso forecasts

Output:

P-Lasso forecasts for stock  $i$   
for characteristic  $j$  in month  $(t+1)$

## Discuss the Work & Results

### A brief description of its work

- Range: 1965:01–2018:06
- Investment horizon: monthly
- Number of firm characteristics: 99
- Data transformation: winsorization
- 4 cases of portfolio construction:
  - Value weighting for all stocks (VW-All)
  - Equal weighting for large stocks (EW-Large)
  - Equal weighting excluding micro-cap stocks (EW-ExMicro)
  - Equal weighting for all stocks (EW-All)
- 6 cases of out-of-sample return forecasts
  - Conventional
  - Lasso Multiple Regression
  - C-Mean
  - C-Lasso
  - E-Lasso
  - P-Lasso
- 2 test methods to analyze the forecasts
  - Predictive slopes
  - Forecast encompassing tests
- 4 competing cases that have test results
  - Conventional Forecasts
  - C-Lasso Forecasts
  - E-Lasso Forecasts
  - P-Lasso Forecasts

- Introduction & Motivation

- Discuss the Work & Results

- **A brief description**
- How the overfitting problem is addressed
- Suitability of each forecasting approach
- Partial test results

- Conclusion of this Paper

- My Thoughts on the Improvements

## Discuss the Work & Results

### How the overfitting problem is addressed

Forecasting Approach	Overfitting Problem	
Conventional Forecasts	When $J$ is large (a high-dimensional model), the cross-sectional return forecasts are <b>susceptible to overfitting</b> . This concern is <b>exacerbated</b> when forecasting stock returns, as the noise component in returns is inherently sizable.	4
Lasso Multiple Regression Forecasts	Like the conventional regression forecasts—the Lasso multiple regression forecasts are typically characterized by significant overfitting. Thus, it <b>insufficiently shrinks the coefficient estimates</b>	4
C-Mean Forecasts	It makes two adjustments: (i) it replaces the OLS or WLS multiple regression slope coefficient estimates with their univariate counterparts; (ii) it <b>shrinks the magnitude of each slope coefficient</b> by the factor $1/J$ , which has the effect of <b>strongly shrinking</b> the forecast to the cross-sectional mean return.	3
C-Lasso Forecasts	It <b>incorporates</b> both the generally <b>strong shrinkage property</b> of the C-Mean forecasts and the ability of the Lasso to <b>select relevant predictor variables</b> .	2
E-Lasso Forecasts/P-Lasso Forecasts	We can improve overall out-of-sample performance by pooling the conventional and C-Lasso forecasts. The encompassing framework provides a method for <b>optimally pooling the conventional and C-Lasso forecasts</b> .	1

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## Discuss the Work & Results

### Suitability of each forecasting approach

Forecasting Approach	When it Shines	Ranking of robustness
Conventional Forecasts	Performs relatively well when <b>characteristic premia are fairly stable</b>	4
Lasso Multiple Regression Forecasts	n.a.	4
C-Mean Forecasts	The strong shrinkage property of forecast combination works to stabilize the forecasts by making them significantly less volatile. Forecast stabilization helps to improve out-of-sample performance in <b>environments with a low signal-to-noise ratio</b>	2
C-Lasso Forecasts	Smoothing the univariate coefficient estimates over time when forming the combination forecasts tends to make the cross-sectional return forecasts <b>too conservative</b> .(con) It is likely to prove especially useful for tracking cross-sectional expected returns <b>when characteristic premia are time varying/vary substantially over time</b>	2
E-Lasso Forecasts/P-Lasso Forecasts	<b>A flexible shrinkage strategy</b> <b>Allows the data to inform</b> the degree of shrinkage	1

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## Discuss the Work & Results

### Partial test results

**Table 4: Forecast encompassing tests**

(1)	(2) $\hat{\theta}$		(3) $1 - \hat{\theta}$		(4) $\hat{\theta}$		(5) $1 - \hat{\theta}$	
Out-of-sample period	Coeff.	<i>t</i> -stat.	Coeff.	<i>t</i> -stat.	Coeff.	<i>t</i> -stat.	Coeff.	<i>t</i> -stat.
	<i>Panel A: VW-All</i>				<i>Panel B: EW-Large</i>			
1975:01–2018:06	0.61	<b>7.21</b>	0.39	<b>4.67</b>	0.77	<b>13.17</b>	0.23	<b>3.97</b>
1975:01–1984:12	0.59	<b>5.78</b>	0.41	<b>3.98</b>	0.67	<b>10.48</b>	0.33	<b>5.19</b>
1985:01–1994:12	0.85	<b>5.11</b>	0.15	0.92	0.89	<b>14.55</b>	0.11	<b>1.75</b>
1995:01–2004:12	0.17	0.85	0.83	<b>4.17</b>	0.58	<b>3.19</b>	0.42	<b>2.32</b>
2005:01–2018:06	0.76	<b>5.02</b>	0.24	1.55	0.89	<b>21.56</b>	0.11	<b>2.67</b>
	<i>Panel C: EW-ExMicro</i>				<i>Panel D: EW-All</i>			
1975:01–2018:06	0.61	<b>7.31</b>	0.39	<b>4.59</b>	0.41	<b>5.85</b>	0.59	<b>8.57</b>
1975:01–1984:12	0.44	<b>4.70</b>	0.56	<b>5.94</b>	0.31	<b>4.58</b>	0.69	<b>10.39</b>
1985:01–1994:12	0.59	<b>6.77</b>	0.41	<b>4.70</b>	0.18	<b>2.12</b>	0.82	<b>9.88</b>
1995:01–2004:12	0.49	<b>2.20</b>	0.51	<b>2.29</b>	0.31	<b>1.81</b>	0.69	<b>3.98</b>
2005:01–2018:06	0.85	<b>7.34</b>	0.15	1.28	0.72	<b>16.23</b>	0.28	<b>6.39</b>

(2) (6) C-Lasso, (4) (8) Conventional

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## Conclusion of this Paper

- By overcoming the overfitting problem that can plague conventional multiple regression forecasts, methods in this paper indicate that a larger number of firm characteristics are relevant for explaining cross-sectional expected stock returns than previously believed.
- Nearly all of the 99 characteristics that this paper considers are relevant a good portion of the time, while approximately 20 to 30 are relevant on average at a given point in time. These results are consistent with time-varying characteristic premia, which is particularly important around business-cycle recessions.
- The C-Lasso approach accommodates time-varying characteristic premia in a manner that guards against overfitting.
- The E-Lasso approach optimally blends conventional multiple regression forecasts with the C-Lasso forecasts, and compared to peers, E-Lasso forecasts in this paper appear to provide the best out-of-sample estimates to date of the cross-sectional dispersion in expected returns.
- The P-Lasso approach, similarly to blending the conventional and C-Lasso forecasts to improve the statistical accuracy of cross-sectional return forecasts, blends spread portfolios formed from the conventional and substantially enhances performance in the form of higher Sharpe ratios.
- Key takeaways:
  - a. By fixing the overfitting problem, a larger number of firm characteristics are relevant for explaining cross-sectional expected stock returns even after 2003.
  - b. We expect conventional multiple regression forecasts to perform relatively well when characteristic premia are fairly stable, while the C-Lasso forecasts will likely perform better when premia vary substantially over time.
  - c. We can interpret the E-Lasso and P-Lasso approach as flexible shrinkage strategy. By estimating the weights on two forecasts, we allow the data/sample variances and covariance to inform the degree of shrinkage.
  - d. The P-Lasso allocations produce significantly positive average returns and better Sharpe ratios for all cases and all samples.

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## Thoughts on the Improvements

- Challenges and doubts may encounter and proposals to solve it
  - Data-related:**
    - How to deal with missing value? – Fill it with the universe median/leave it blank
    - Some firm characteristics are only available on quarterly basis - Not sure yet
    - The number of available factors may lead to biased estimation in early years (before 2006) – focus on back-testing results in recent 10 years
  - Model-related:**
    - Lasso may choose non of the variables for some month t – use combination estimation
    - Lasso can generate extremely large coefficients – Try Adaptive Lasso
    - The coefficients generated by Lasso are random even for the same data set – Use iteration to tone the parameters
- Thoughts on data transformation
  - Instead of winsorization, use log transformation and Box-cox transformation
- Consider non-linear relationship
  - Apply non-linear models such as Random Forest and Neural Network
- May consider to design an algorithm, self-adjusted to the degree of time-varying
  - Instead of minimizing MSE/MSFE at one point of time, minimizing MSE over the last certain of periods

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